

f.

DVD Life Cycle (pre-InterActual)

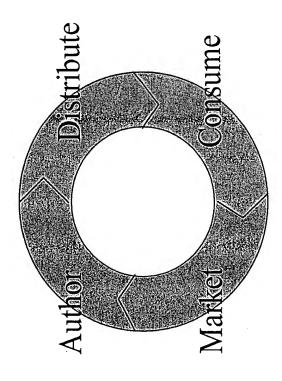
Author Distribute | - Consume

FIGURE 4

Overview:

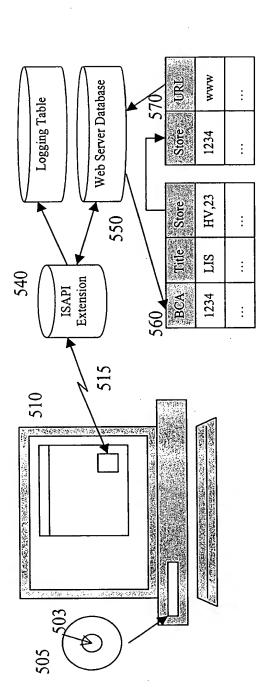
- 1) Very similar life cycle to video cassette: video is authored, distributed to retail centers/outlets, purchased by consumer for playback on TVs.
 - 2) Linear life cycle: No further contact with consumer.

DVD Life Cycle (w/InterActual's Software)

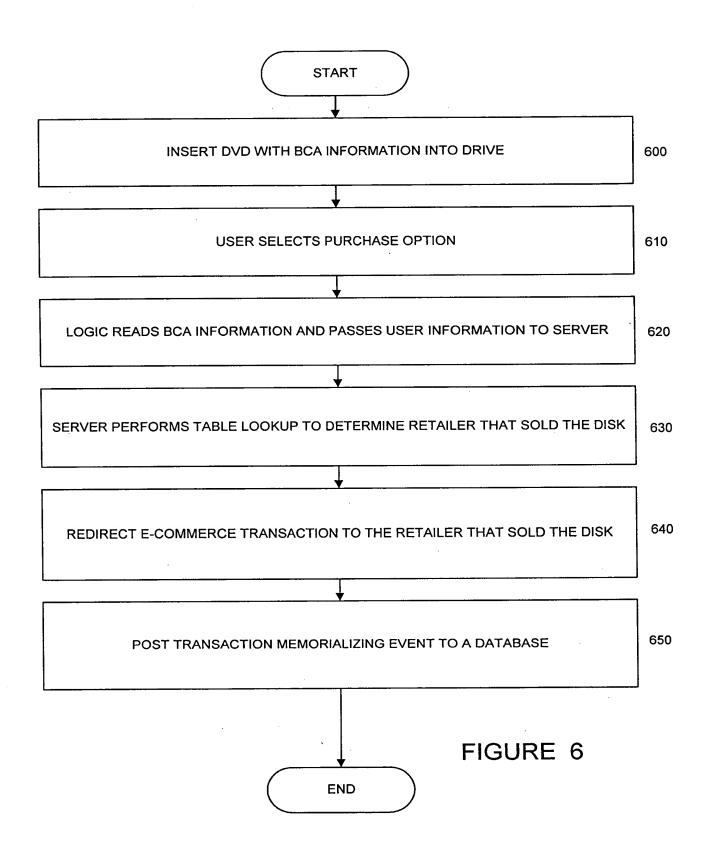


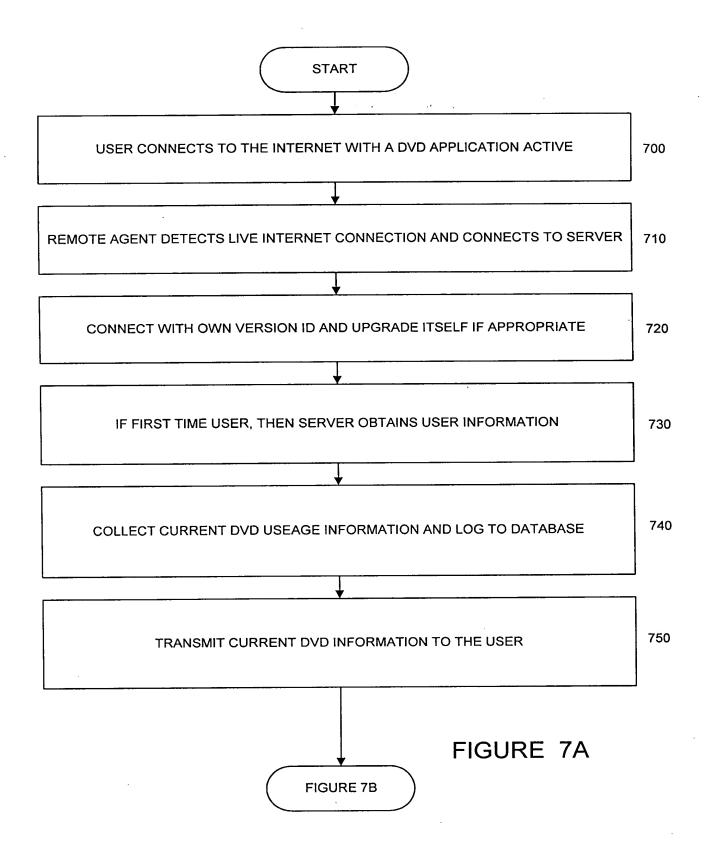
Overview:

- 1) PC market offers a completely new phase to DVD's life cycle: marketing. Motivating PC consumers to purchase and interact with DVDs provides for additional branding and direct marketing opportunities online.
- 2) Performance and usage information collected online can be used to influence content creation process turning the linear life span into a cyclical one
- 3) Internet can be used to deliver new content.



IGURE 5





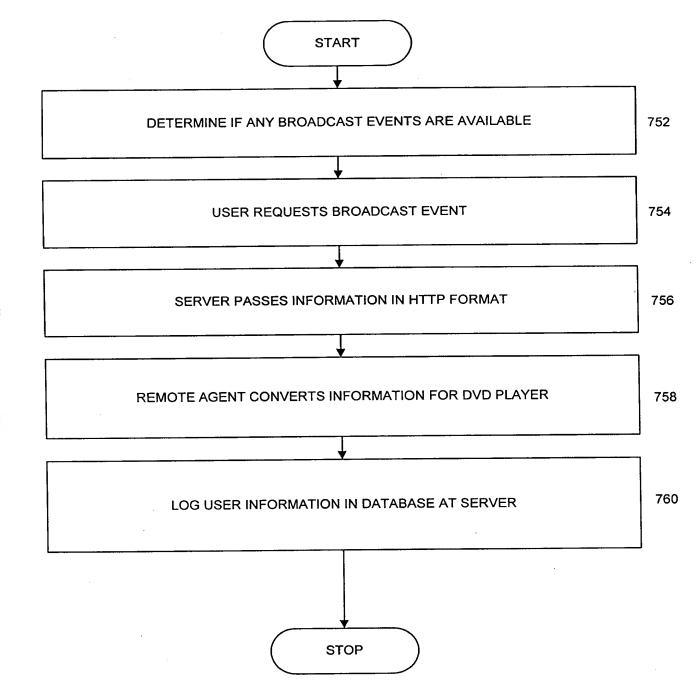
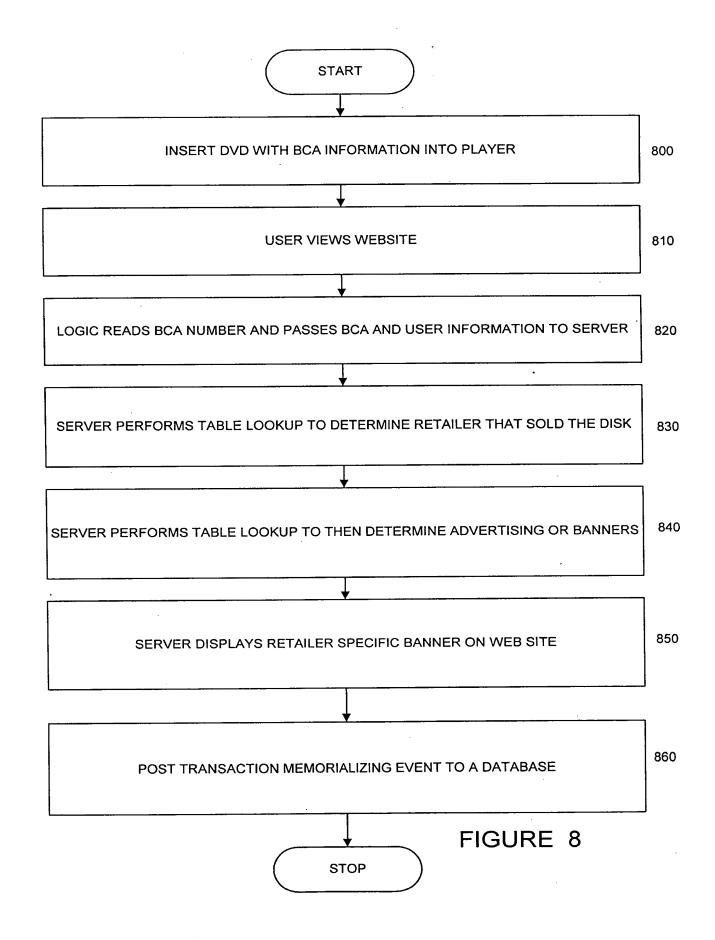
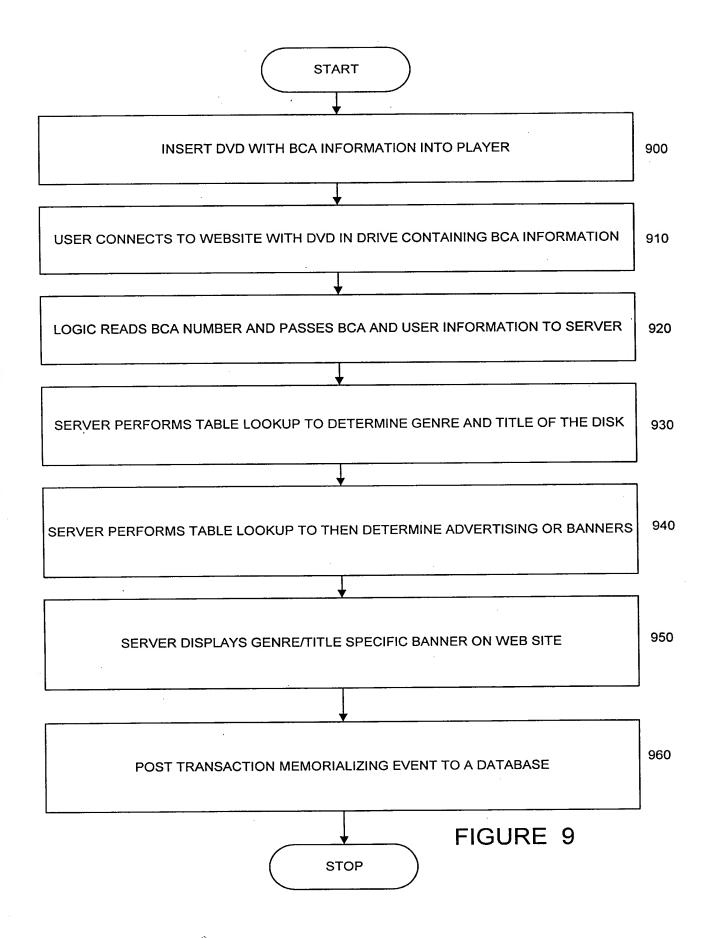
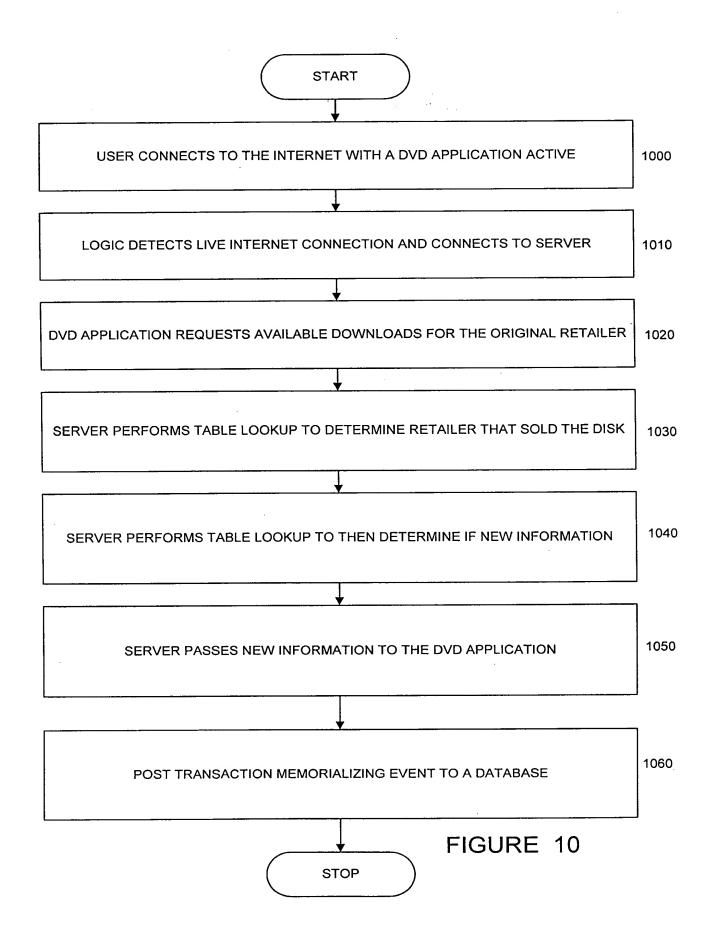
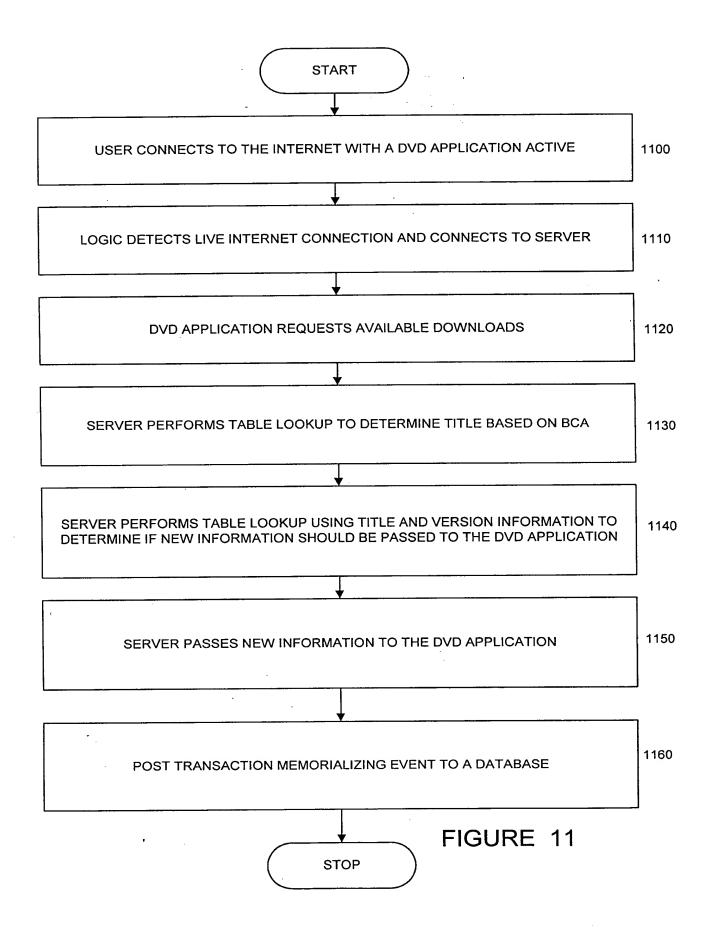


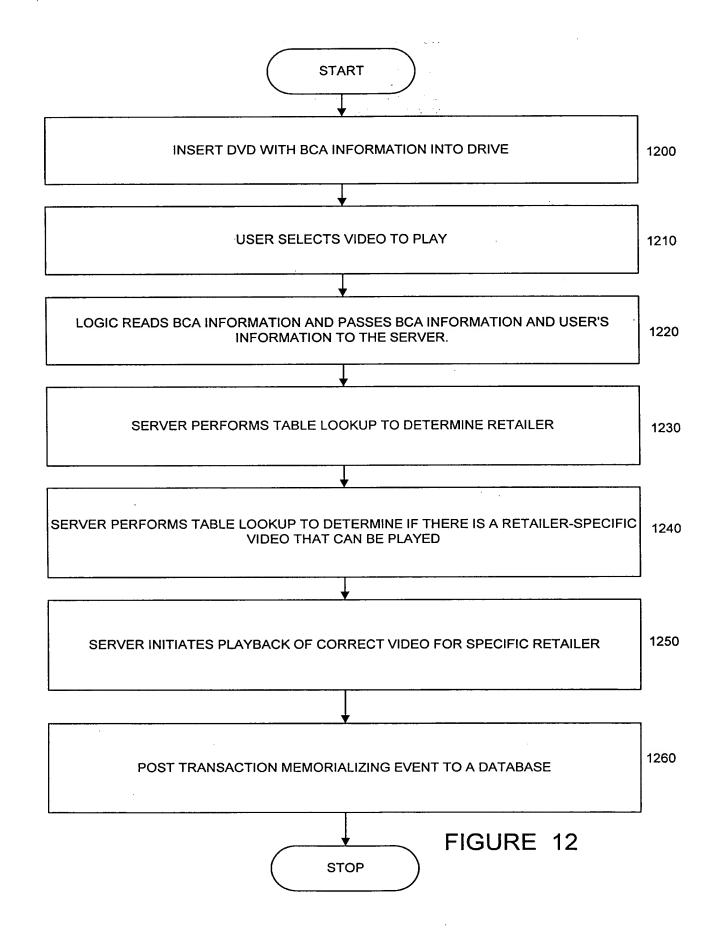
FIGURE 7B

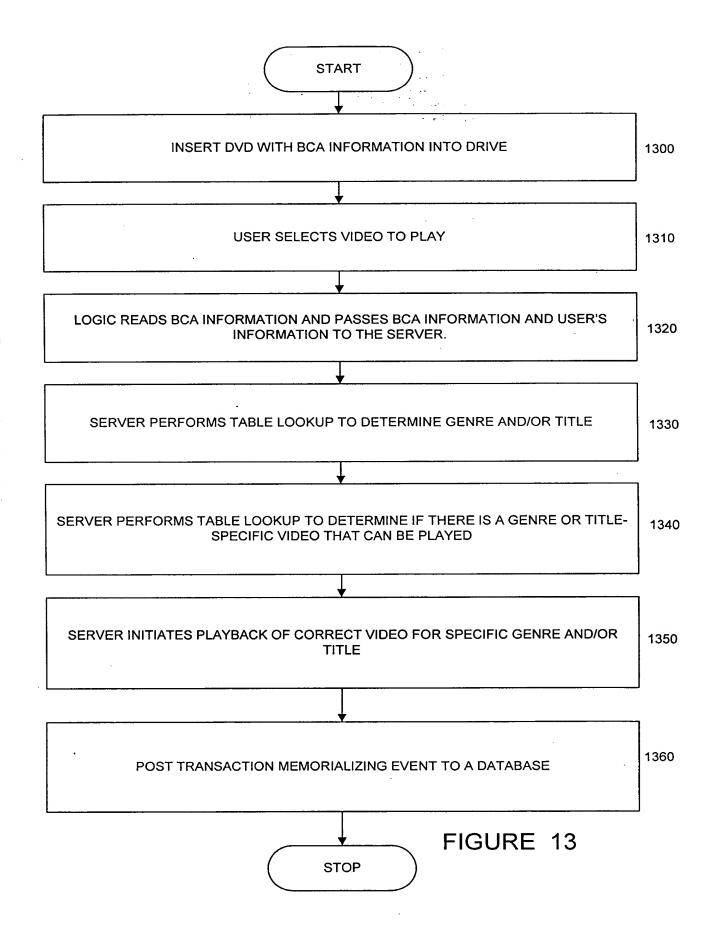


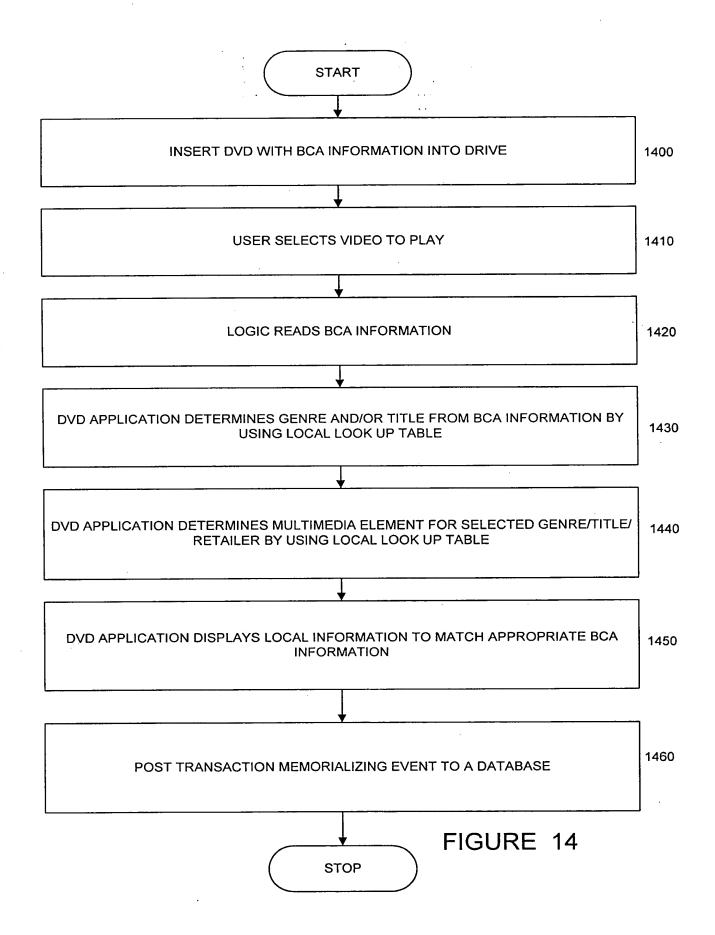


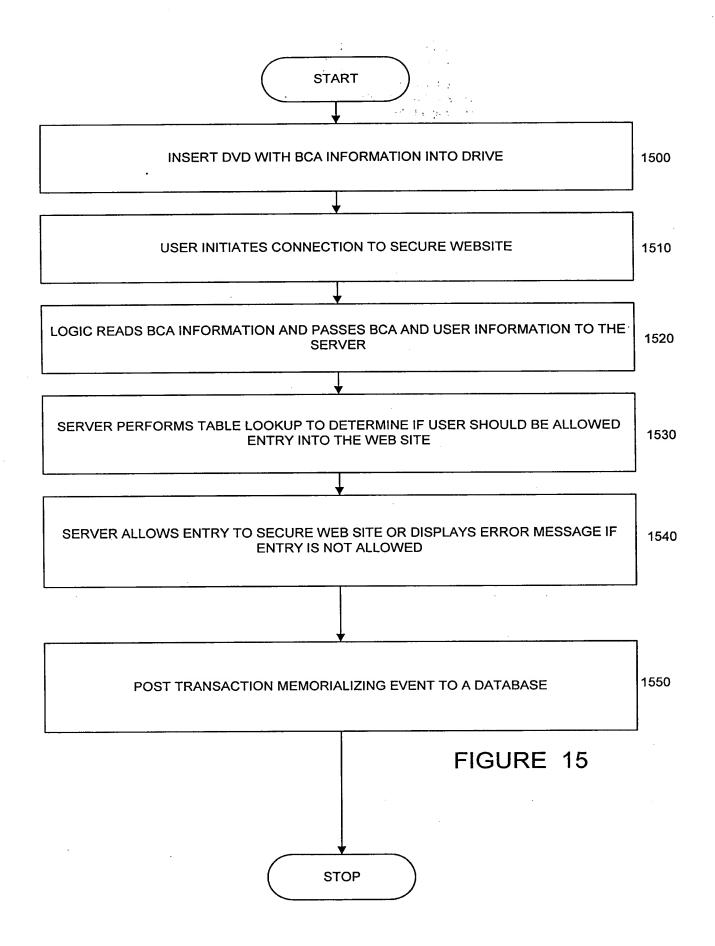


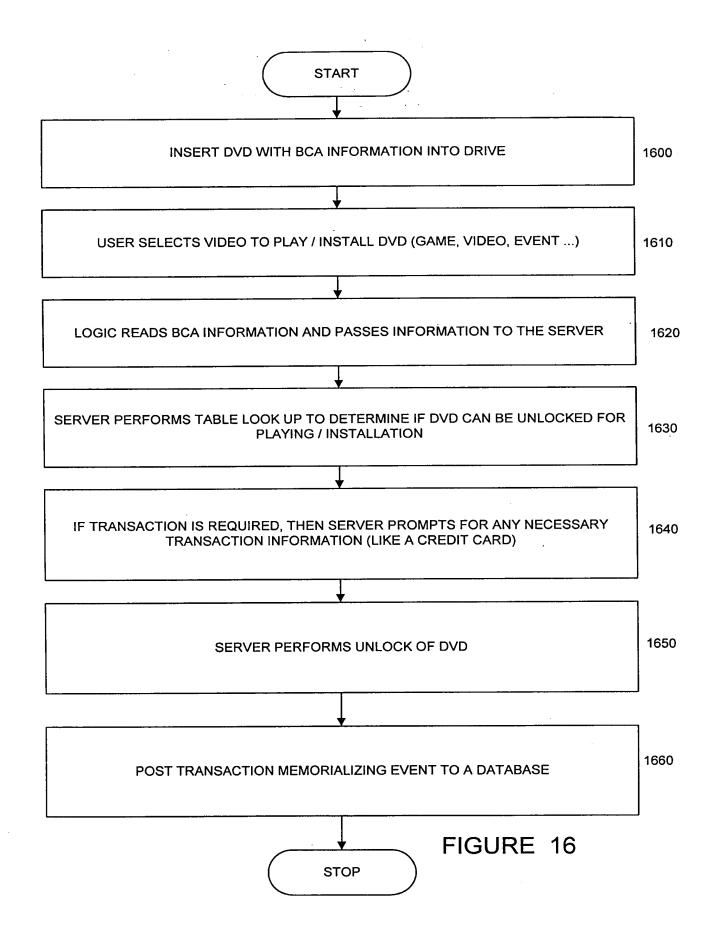


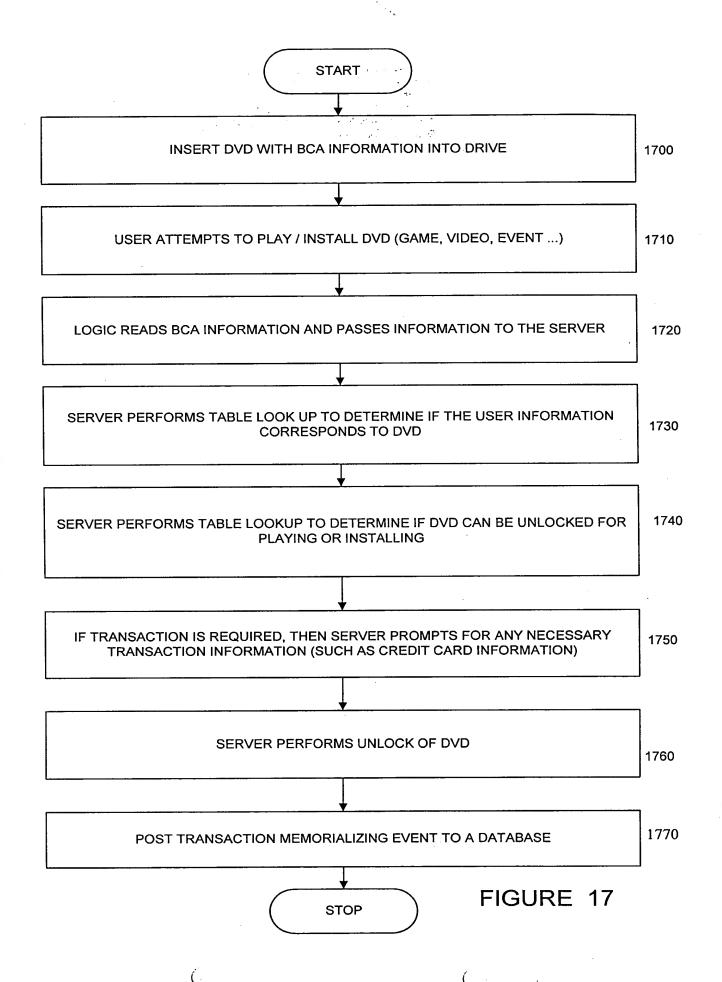


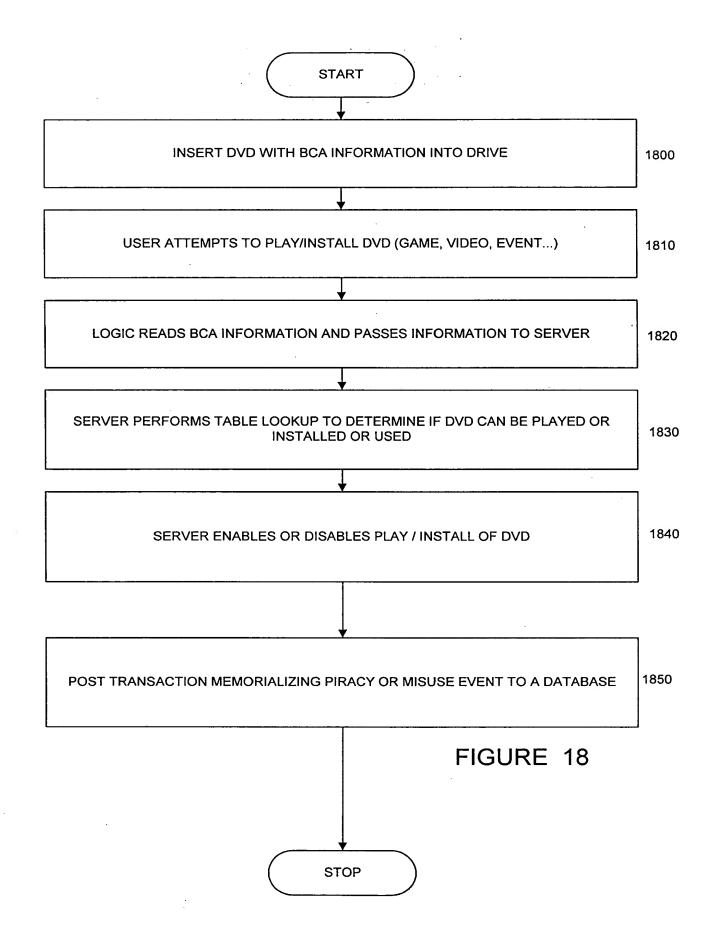


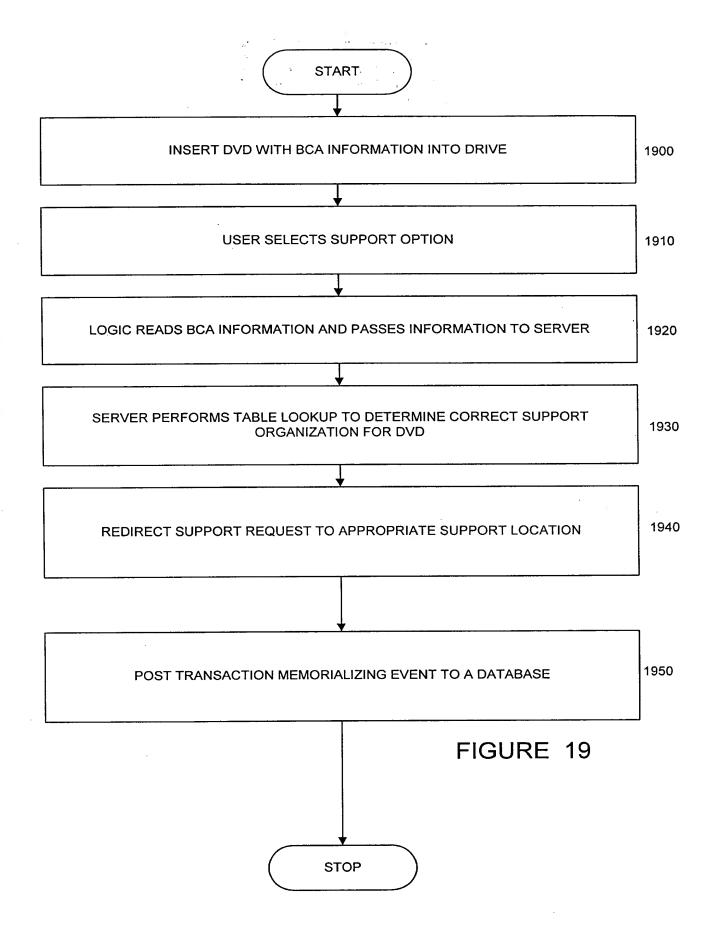


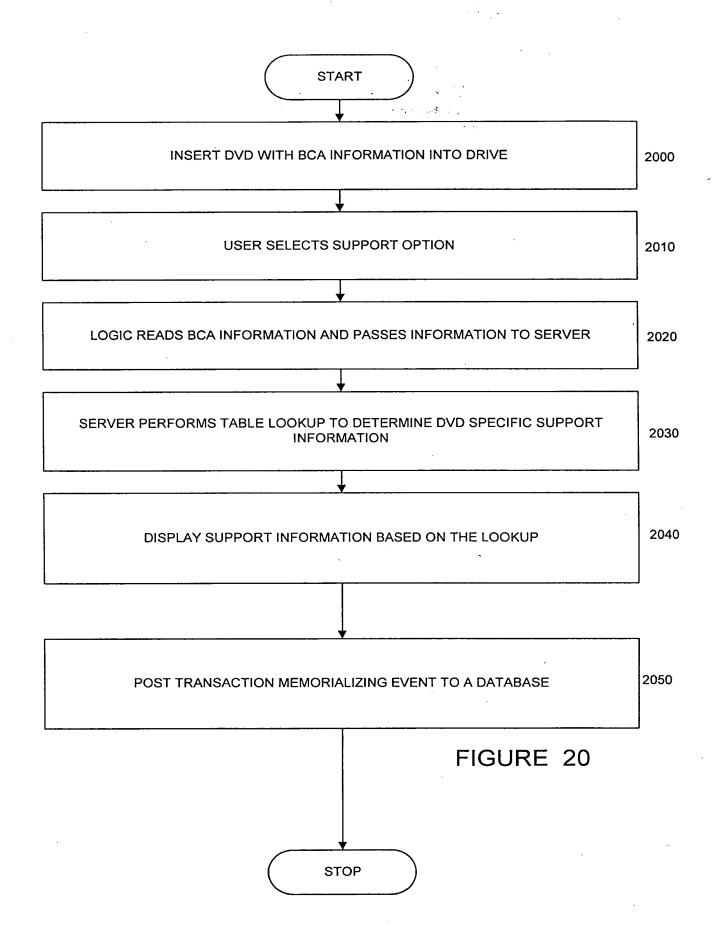


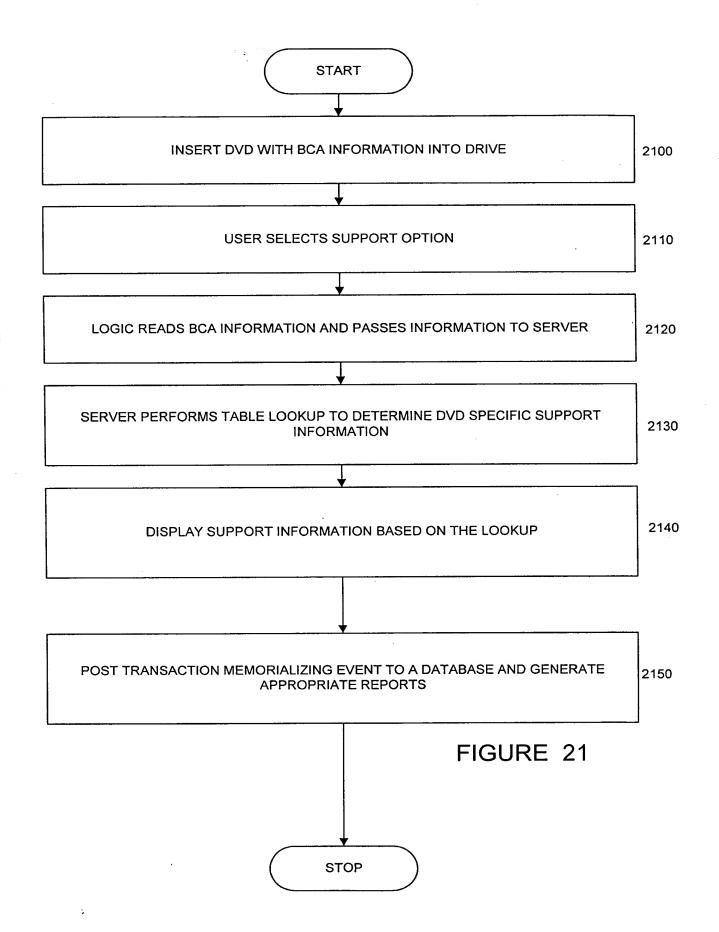


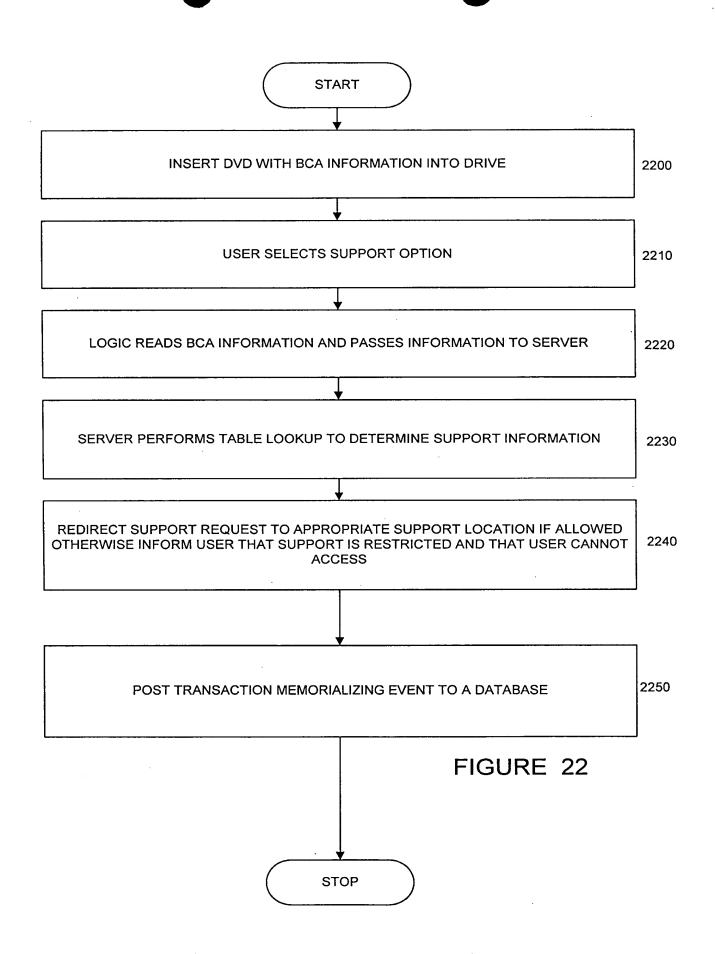


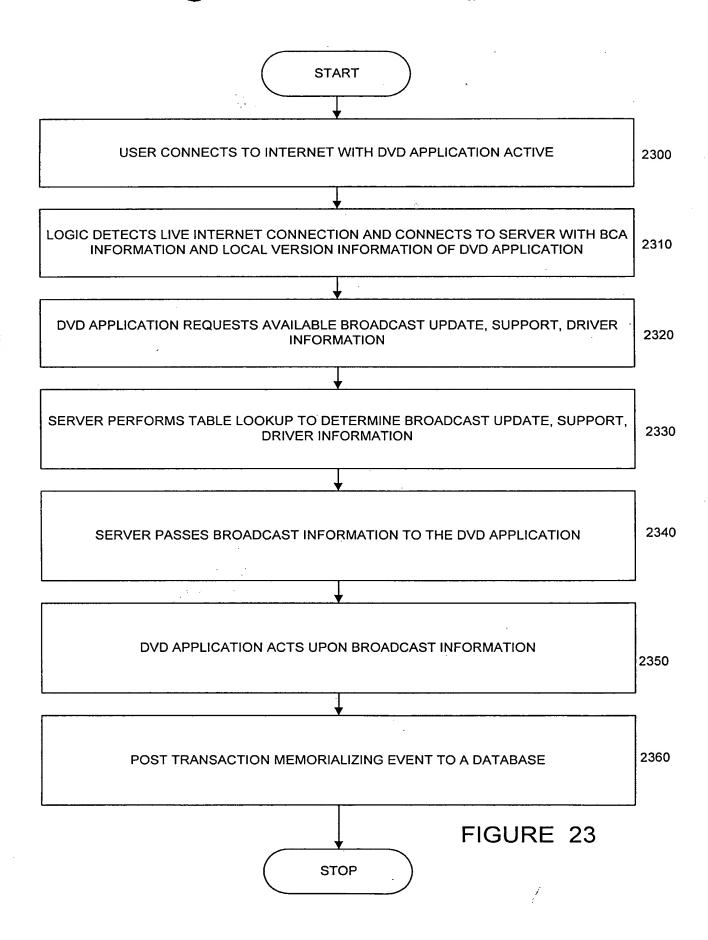


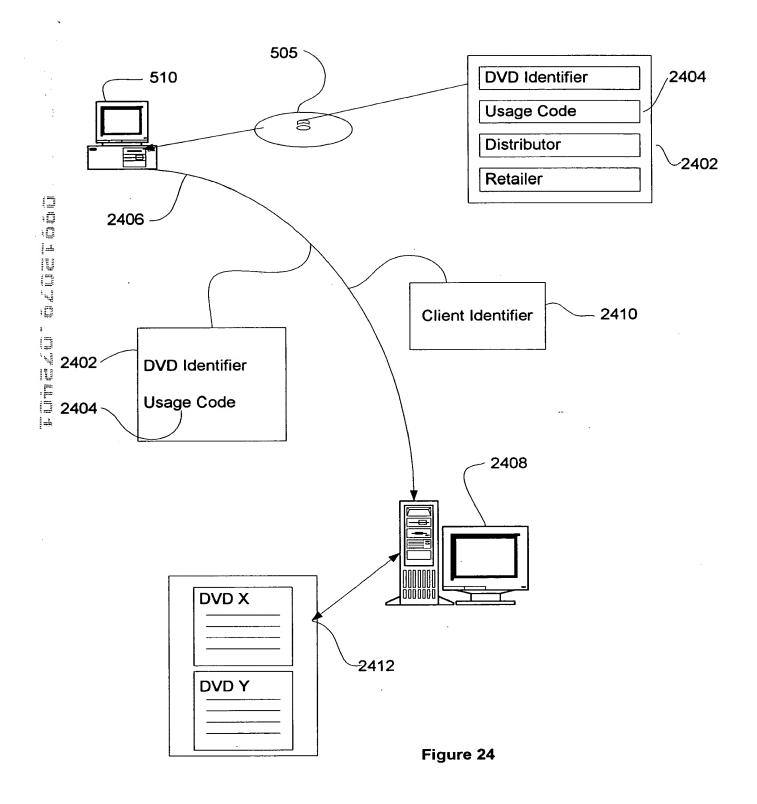












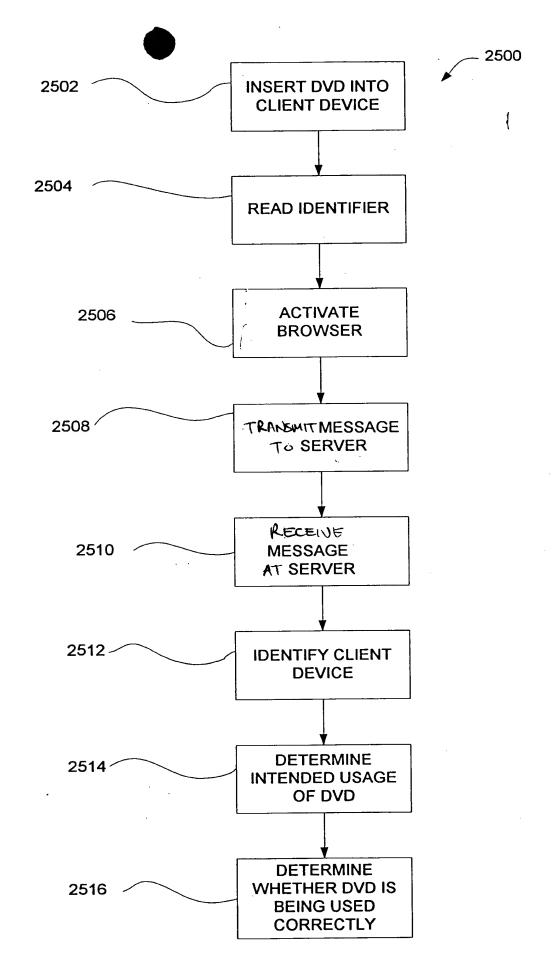


Figure 25

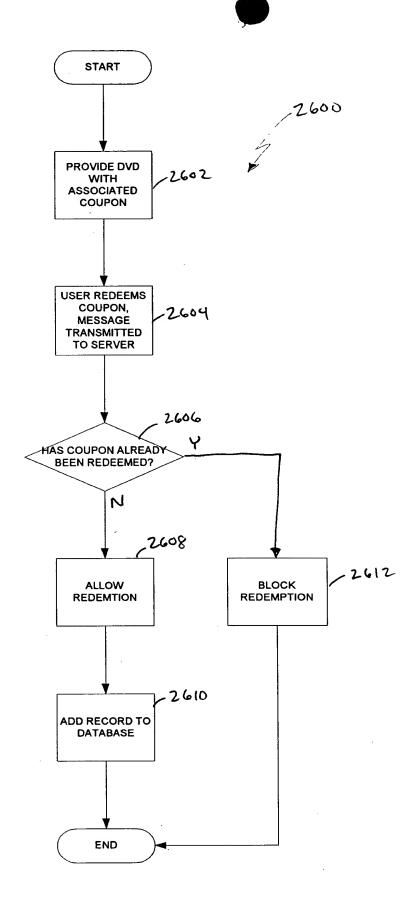


FIGURE 26